

General
Managerial Communication - Presentation and Speaking Skills
Economics - I
Quantitative Methods - I
Quantitative Methods - II
Indian Society in Transition
Managerial Communication - Writing Skills & Case Analysis
Ethics and Values in Management
Economics - II
Decision Modeling and Optimization
Business Research Methods
Knowledge Seminar
Business Policy & Strategic Management
Summer Internship Project
Socially Relevant Project
Yoga & Welfare Management
Total Quality Management
Business Law
Capstone
Electives
Economic Environment & Business Policy
Strategy in Corporate Warfield
Business Negotiation Skills
Dissertation of Contemporary Issues
Strategy in Action
Knowledge Management

Finance
Financial Accounting
Management Accounting
Corporate Finance
CORE : Money & Financial Institutions
CORE : Financial Derivatives
Electives
Securities Analysis & Portfolio Management
International Finance
Project Appraisal & Infrastructure Financing
Management Control Systems & Strategic Cost Management
Mergers & Acquisitions

Marketing
Marketing Management I
CORE : Product Management
CORE : Services & Customer Management
Electives
Brand Management
Sales and Distribution Management
Business Marketing
Integrated Marketing Communication
International Marketing
Internet Marketing
Retail Management
Strategic Selling to Large Accounts
Consumer Behavior
Rural and Social Marketing

Operations
Production and Operations Management
Logistics and Supply Chain Management
CORE : Technology Management & Innovation
CORE : Services & Operations Management
Electives
Logistics & Supply Chain Management
Production, Planning & Control
Project Management
New Venture Creation

Systems
Information Technology for Management
Management Information Systems
CORE : Managing Software Projects
CORE : Enterprises Resources Planning
Electives
Relational Database Management Systems
E- Business & Web Services
Data Warehousing, Mining & Business Intelligence
IT Outsourcing Trends and Strategies
IT Strategy for Business